



PRESS RELEASE

February 18, 2016

Michael Lucas, former AON Hewitt executive, joins NexTier Capital as a Senior Consulting Principal...

CHICAGO, ILLINOIS – *February 18, 2016* – NexTier Capital Solutions, LLC (**Company**) announced today that Michael L. Lucas has joined the Company as a Senior Consulting Principal. He will be responsible for marketing the institutional investment consulting practice overall and specific business development engagements for the Company's clients.

James A. Casselberry, Jr., Senior Managing Director of the Company, said, "I am very pleased to working with Michael, a former colleague and business partner. Michael has 26 years of investment management experience building business development capabilities for various types of investment managers. I am confident that he will be an excellent addition to our team and great resources for our clients."

Mr. Lucas has more than 26 years of investment management sales experience, encompassing all asset classes. His relevant experience includes employing a strategic and persuasive sales approach to win new business. Prior to joining NexTier Capital Solutions, LLC, Mr. Lucas was a Delegated Regional Director for Aon Hewitt Investment Consulting, an Aon Company (**Aon Hewitt**). Prior to joining Aon Hewitt in 2011, Mr. Lucas was a Managing Director and Founding Partner of Leading Edge Investment Advisors (**Leading Edge**), LLC, an emerging manager of manager focused on providing equity and alternative investment strategies to institutional investors. Prior to joining Leading Edge in 2005, Mr. Lucas was a Vice President of Sales at Northern Trust Global Investments, a division of The Northern Trust Company.

About NexTier Capital Solutions, LLC

NexTier Capital is a consulting firm focused on helping investment firms compete more effectively in the institutional investment marketplace. Founded in 2012, NexTier Capital is headquartered in Chicago with consultants located in Denver, New York, Philadelphia, San Francisco and Savannah. Our team of "thinkers" and "doers" enables us to help our clients achieve enhanced investment performance, increased assets under management, greater profitability and reduced business risk.

Media Contact:

Henry Hakewill, IV

Managing Director and Chief Marketing Officer

NexTier Capital Solutions, LLC

312.948.9178 x202

312.948.9179 fax

hhakewill@nextiercapital.com

Business solutions for the institutional investment management community