



## **PRESS RELEASE**

### **Tanya Williams joins NexTier Capital as a Senior Consulting Principal**

CHICAGO, ILLINOIS – *August 9, 2015* – NexTier Capital Solutions, LLC (**Company**) announced today that Tanya D. Williams, CFA has joined the Company as a Senior Consulting Principal. She will be responsible for various business development, marketing and communications and strategic planning related engagements. James A. Casselberry, Jr., Senior Managing Director of the Company, said, "I'm excited to work with Tanya who brings significant client service, investment research, portfolio management and product management. I am confident that she will be an excellent addition to our team."

Ms. Williams has over 20 years of experience in the investment management industry, including roles in investment research, client servicing, and product management. Most recently, Ms. Williams was a Managing Director and Head of Global Real Assets and Equity Research at Guggenheim Investment Advisors, a business of Guggenheim Partners (**Guggenheim**).

Prior to Guggenheim, Ms. Williams was employed at EARNEST Partners, LLC, where she held a Product Management position. In addition, Ms. Williams was Regional Vice President at Calvert Distributors, Inc. In 1993, Ms. Williams began her investment management career at Brinson Partners (a predecessor company of UBS Global Asset Management, an affiliate of UBS AG), where she was an Associate Director and US Equity Research Analyst.

#### **About NexTier Capital Solutions, LLC**

NexTier Capital Solutions is a boutique consulting firm focused on the institutional investment management community, exclusively serving the leadership of investment managers and manager of managers, both traditional and alternative. We help our clients improve operations, while reducing enterprise risk and removing distractions to the investment process.

Selected solutions include business development, compliance, corporate finance, enterprise risk assessment, executive outsourcing, human resources, marketing and communications, strategic planning, succession planning and technology planning. Client benefits include enhanced investment performance, increased assets under management, higher revenues and greater profitability.

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***Business solutions for the institutional investment management community***